



- Bangalore
- Chennai
- Kochi

Shaping Future Leaders

**PROGRAMME
BULLETIN
2018 - 20**



PGDM

Xavier Institute of Management and Entrepreneurship
Bangalore | Chennai | Kochi

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Important Dates

Online applications from	Oct 4, 2017
Last date for submission	Feb 25, 2018
Last date for Early Bird Offer	Dec 31, 2017



XIME students on study tour to Europe

XIME's MISSION

To contribute to nation building by providing a steady stream of competent, value-driven and globally oriented managers.

XIME's VISION

To be a globally oriented Business School that is counted among the leading Business Schools of India as well as abroad with high levels of international accreditation. The institution will forever have students at the centre of its aspirations and endeavours while manifesting wholehearted commitment to all its stakeholders.

Competence, dedication and the contribution to society will be watchwords of XIME.

XIME envisages its future development with four units on stream by 2020. Being staunchly devoted to excellence of quality, every unit of XIME will admit to its portals only adequate number of students so as to accomplish that objective.

XIME's VALUES

- Excellence
- Innovation
- Integrity
- Openness to Ideas
- Diversity
- Societal Concern



Jubilant Graduates of XIME, 2017

Message from the Chairman



As XIME prepares itself to welcome its next batch of Post Graduate Diploma in Management(PGDM) students, I am delighted to share with you the gratification that we are now an institution with campuses in three major cities of South India – Bangalore, Chennai and Kochi.

Founded on a strong value system that focuses on merit, integrity and ethics, XIME takes pride in being an acclaimed center of excellence in business education. XIME provides its students a comprehensive learning in the contemporary business environment, inculcating in them strong business fundamentals and managerial competencies. Sensibility to societal issues is promoted through a structured project on 'Socially Useful and Productive Activity'. Towards all round development, our student clubs provide a platform for the students to hone their latent strengths and talents. Activities of these clubs have helped XIME in generating a winning streak for itself in numerous inter-collegiate and other competitive events.

While the student diversity is a distinguishing factor, the institute has been able to attract highly talented faculty who are products of leading B-schools inside and outside the country or who have taught in B-schools of international repute like Harvard and INSEAD.

XIME has found itself in creditable position through the assessment of various rating agencies. It has constant and vibrant industry interaction and thereby is continuously enhancing the curriculum and multi model teaching aiming at world class learning outcomes. Its partnership with several international organizations and institutions has given tremendous impetus to global orientation.

In sum, our aim at XIME is to develop managers who by dint of their capability and quality of character can respond in a creative and wholesome way to the diverse opportunities and challenges of the world of business and industry.

Join XIME and benefit from a stimulating environment for the development of your personal and professional potential.

Prof. J. Philip

Chairman, XIME Bangalore
Former Director, IIM-B



The Hindu Group honoured Prof. J. Philip, the Principal Founder of XIME, as a 'Doyen of Education in Karnataka'. Higher Education Minister of Karnataka handing over the Award to Prof. J. Philip, March 2017

The Institute

The Beginning - XIME Bangalore

XIME was established in 1991 by a group of distinguished academicians under the leadership of Prof. J. Philip, former Director of IIM, Bangalore. XIME Bangalore is located in the heart of Electronics City, the Silicon Valley of India, Bangalore with IT icons such as Hewlett Packard, Infosys, TCS and Wipro as its neighbors. The campus vibrates with myriad activities such as conventions, conferences, student competitions, short-term industry relevant programmes and cultural activities, along with excellent co-curricular activities.

XIME is today a global brand and hosts regular international events in collaboration with fifteen partner institutions from around the globe, including strong student exchange programmes, faculty exchange programmes and international study tours for its students. The PGDM at XIME Bangalore has AICTE approval for an intake of 180 students per year.

XIME Kochi

XIME added another modern campus at Kochi which was inaugurated on December 2, 2012 by the then Hon. Chief Minister of Kerala Sri. Oommen Chandy. PGDM at XIME Kochi has AICTE approval for an annual intake of 120 students. Its third Batch graduated in April 2017.

XIME Chennai

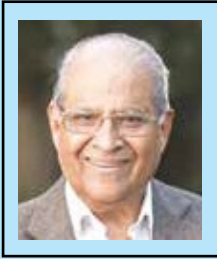
XIME enhanced its presence in South India when it admitted its first batch of students at Chennai Campus in June 2017. This new campus is situated

in Oragadam industrial area, in the vicinity of prominent companies like Royal Enfield, NISSAN Motors, Bharat Benz, Apollo Tyres and TATA Hitachi. This well-equipped and beautiful campus was inaugurated on 29th July 2016 by Mr.R. Seshasayee, the then Chairman, Infosys.

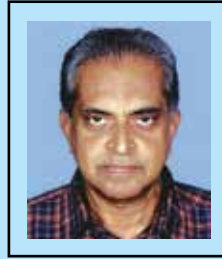
Salient Features

- Admissions purely on merit
- Contemporary curriculum
- Strategic tie-up with XLRI (in process)
- Fully residential programme with state of the art classrooms, well-stocked library, wi-fi enabled campus, separate hostel for boys and girls, gym, sports facilities, college bus etc.
- Faculties from globally renowned institutions like Harvard, XLRI Jamshedpur, IIM etc.
- Diversity – has students from 23-25 states; girls form almost 50 percent across batches
- International networking and linkages –strong and active network with universities and institutions across the globe and MoUs with foreign institutions
- Faculty exchange programmes with foreign institutions
- International students exchange programmes/study tours

Leadership at XIME



Prof. J. Philip
Principal Founder &
Chairman, XIME Bangalore
Former Director, IIM-B



Mr. P. C. Cyriac I.A.S. (Retd.)
President, XIME
Former Addl. Chief Secretary,
Govt. of Tamil Nadu



Dr. J. Alexander I.A.S. (Retd.)
Chairman, XIME Kochi
Former Chief Secretary, Govt. of
Karnataka



Mr. Jose Dominic
Vice President, XIME
MD & CEO, CGH Earth



Mr. C. J. Kuncheria
Hon. Secretary, XIME
CEO, Modern Rubber Industries



Fr. Dr. George Sebastian S.J.
Director, XIME Bangalore
Former Dean, XLRI



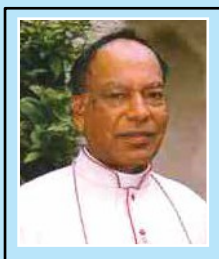
Dr. Manoj Varghese
Director, XIME Kochi
Former HR Director, Google AsiaPac



Dr. Ravi Veeraraghavan
Officiating Director, XIME
Chennai

The Founding Group

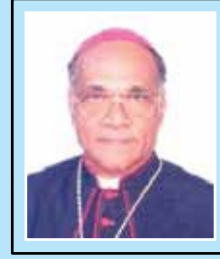
XIME was founded by a group of leading educationists, who have made noteworthy contributions in management education and other professional areas in India.



Rt. Rev. Dr. Alphonsus Mathias
Archbishop Emeritus of Bangalore



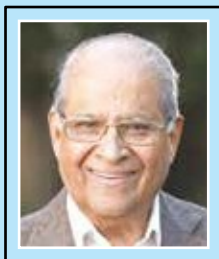
Rev. Dr. E. Abraham S.J.
Director, XLRI Jamshedpur



Dr. Fr. Percival Fernandez
Former, Director St. John's
Medical College, Bangalore



Rev. Sr. Prameela P. A.
Former Sister Superior,
St. Martha's Hospital



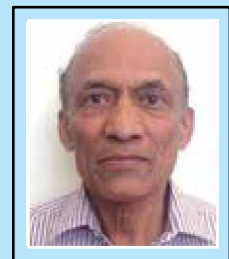
Prof. J. Philip
Former Director, IIM-Bangalore
Founder President,
Association of Indian Management
Schools (AIMS)



Late Prof. J. D. Cherayil
Former Professor
Indian Institute of
Science, Bangalore



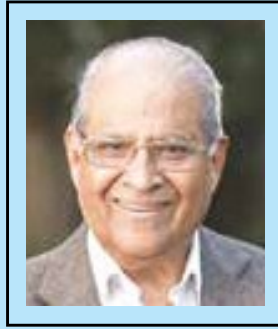
Lt. Gen. T. C. Joseph [Retd.]
Former DG of Quality
Assurance, Defence Services,
Govt. of India



Mr. David J. Lobo
Chairman, DeeJay Group of
Enterprises

Board of Governors

XIME Bangalore



Prof. J. Philip

Principal Founder & Chairman, XIME Bangalore
Former Director, IIM-Bangalore

Mr. C. J. Kuncheria
Secretary, XIME Society
CEO, Modern Rubber Industries

Rev. Fr. Dr. E. Abraham S. J.
Director, XLRI Jamshedpur

Dr. J. Alexander, I.A.S (Retd.)
Former Chief Secretary,
Govt. of Karnataka

Fr. P. Christie, S.J.
Director, LIBA, Chennai

Mr. David J. Lobo
CMD, DeeJay Enterprises Pvt. Ltd.

Rev. Sr. Prameela P.A.
Former Sister Superior,
St. Martha's Hospital

Mr. Dennis Abraham
Director HP & XIME Alumnus,
Bangalore

Mr. George M. Alexander
Executive Director, Muthoot Group

Mr. Jortin Antony
Director, V.C. Homes Limited,
Kochi

Mr. Vinay Deshpande
Chairman, Encore Software
Limited, Bangalore

Ms. Christina Mitali Ghose
Entrepreneur & Business Consultant
(XIME Alumna), Bangalore

Mr. Viju Jacob
Deputy Managing Director,
Synthite Industries Ltd, Kochi

Mr. Anil J. Philip
Sr. Vice President, Vodafone,
Mumbai

Mr. V.O. Sebastian
Chairman, Areca LLC, Dubai

Ms. Padma Srinivas
HR Consultant (XIME Alumna), Bangalore

Mr. S. Viswanathan
Former MD, John Fowler (India),
Bangalore

Fr. Dr. George Sebastian S.J.
Director, XIME Bangalore

Prof. C. P. Ravindranathan, IFS (Retd.)
Professor, XIME
Former High Commissioner of India to Australia

AICTE Nominee

Prof. Sam Placid
Director (External Programmes), XIME
Former Regional Head - Southern
Africa, Olam International

Board of Governors

XIME Kochi



Dr. J. Alexander I.A.S. (Retd.)
Chairman, XIME Kochi
Former Chief Secretary, Govt. of Karnataka

Mr. P. C.Cyriac IAS (Retd.)

President, XIME
Former Addl. Chief Secretary,
Govt. of Tamil Nadu

Cardinal George Alencherry

Archbishop of the Syro-Malabar
Catholic Church

Prof. J. Philip

Principal Founder & Chairman, XIME Bangalore
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Mr. Jose Dominic

MD & CEO, CGH Earth,
Kochi

Dr. Mary Joseph

Former Director, CUSAT B-school,
Kochi

Mr. Paul Thomas Kanichai

Managing Partner,
P.M. Enterprises, Chalakudy

Mr. Jacob Kynadi

Chairman, Highland Silver
Sands Pvt. Ltd.

Mr. Navas Meeran

Chairman, Eastern Condiments,
Kochi

Mr. George C. Moolayil

Managing Director, Canara Paper
Mills Pvt. Ltd., Kochi

Dr. G.C. Gopala Pillai

Former MD, KINFRA,
Thiruvananthapuram

Mr. V.O. Sebastian

Chairman, Areca LLC, Dubai

Ms. Teresa Varghese

M.D. Krithyam IT
(XIME Alumna), Kochi

Dr. Manoj Varghese

Director, XIME Kochi
Former HR Director, Google AsiaPac

Dr. Francy T.V.

Dean, XIME Kochi

Ms. Ranjana Mary Varghese

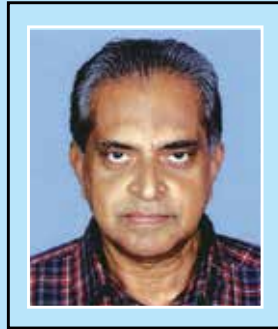
Asst. Dean, XIME Kochi

AICTE Nominee

Government Nominee

Board of Governors

XIME Chennai



Mr. P. C. Cyriac I.A.S. (Retd.)
Chairman, XIME Chennai
Former Addl. Chief Secretary, Govt. of
Tamil Nadu

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Principal Founder & Chairman, XIME
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Secretary, XIME Society
CEO, Modern Rubber Industries

Fr. E. Abraham S.J.
Director XLRI, Jamshedpur

Mr. David J. Lobo
CMD, DeeJay Group of Industries

Mr. K.C. Mohan
Former Chairman, MECON

Fr. P. Christie S.J.
Director, LIBA Chennai

Mr. John Joseph
Former Sr. VP, Reliance Industries

Ms. Hema Mani
Director, Human resources LITC &
LASCE (XIME Alumna)

Mr. Gokul Santhanam
Sr. Vice President, Mphasis
(XIME Alumnus)

Mr. V. Selvaraj, IAS (Retd.)
Former Chairman, Madras Port Trust

Mrs. Susan Mathew, IAS (Retd.)
Former Addl. Chief Secretary,
Government of Tamil Nadu

Mrs. Meera Mammen
Vice President (Welfare), MRF,
Chennai

Mr. C.D. Jose (Educationist)
Former President, Madras School of Social
Work, Chennai

Dr. Ravi Veeraraghavan
Officiating Director, XIME Chennai

Dr. Selvam Jesiah
Dean (Academics), XIME Chennai

Mr. Raymond Arogyasamy
Dean (Admin.), XIME Chennai

AICTE Nominee

Government Nominee

XIME Alumni Association

XIME takes pride in its very successful 3000 plus alumni. The Institute considers them as the true measure of its accomplishments. The fact that among them 200 plus are entrepreneurs, emphasizes the entrepreneurial spirit and enthusiasm vibrant at XIME. Presence of a large number of XIME Alumni in top managerial and leadership roles in reputed organizations, MNCs and fortune 500 companies in India and abroad proves the value of the transformational leadership training they had received at the Institute.

Current Office Bearers



Padma Srinivas
HR Consultant
President



Reynolds Alex
GM& Delivery Head,
Wipro Digital
Vice President



Elson Kuriakose
Senior Manager-Hr,
TATA Hitachi
Hon. Secretary

Past Presidents



Samir Akber
Managing Director
Theron International



Sailesh Menezes
Director - Human Resources,
Hewlett-Packard Enterprise



Ritendra Banerjee
Co-founder and Global CEO, SALT,
and Mentor for SME, CNBC



Harrish Francis
Managing Director, Higrad
Imaging Solutions Pvt. Ltd



GokulSanthanam
SVP, Mphasis
Chennai



Liza Jacob
HR Consultant
Bangalore

26 Glorious Years - Milestones

- 1991** A group of distinguished academicians under the able and dynamic leadership of Prof. J. Philip established XIME in pursuit of excellence in high quality management and entrepreneurship education in India.
- 1994** AICTE approved the three-year part-time PGDBA programme.
- 1995** AICTE approved the two-year full-time PGDBA programme with an intake of 60 students commenced on August 14.
- 1997** The first batch of PGDBA students graduated from XIME in May.
- 1998** XIME established XIME Alumni Association Bangalore (XAAB).
- 2002** XIME moved into its new spacious, high-tech and permanent campus in Electronics City on 10th March. Land given by KIADB.
AICTE approved the increase in the PGDM students' intake to 120.
- 2004** PGDM programme of XIME received the coveted and prestigious '5 year accreditation' of NBA and became the first B-school in Bangalore to receive this recognition from AICTE.
- 2005** XIME became a fully residential B-school spread over 4.3 acres.
- 2006** XIME unveiled the Management Development Block – in the vicinity of its main campus spread across 2 acres - with classrooms that have seating capacities up to 150 students. The entire XIME campus became Wi-Fi enabled.
- 2007** MoUs signed with Universities of international repute for student and faculty exchange programmes.
Group of students completing their 2 month full-time summer projects abroad for the first time.
- 2008** XIME started its first batch of full-time Executive PGDM. XIME received A++ rating from Business India for the third year in a row. Competition Success Review rated XIME as the Best Private Sector B-School in South India.
Prof. J. Philip, Chairman, XIME received XLRI's Lifetime Achievement. Award for Excellence in the Profession and Societal Contribution at XLRI, Jamshedpur.
- 2009** Historic formation of the Association of BRICS Business Schools (ABBS). Prof. J Philip was unanimously elected as the President of the Association.
- 2010** Prof. J. Philip completed 50 years of his professional career on July 3, 2010. AICTE approved the increase in PGDM student intake from 120 to 180.

Silver Jubilee Celebrations at XIME Bangalore, 2016





26 Glorious Years - Milestones



Students of Batch 2017-19 at XIME Bangalore

- 2011** International educational tour was made an integral part of the PGDM programme. XIME saw Batch 16 students visited Europe, China, Singapore, Malaysia and Thailand.
Prof. J. Philip was awarded AIMA–Kewal Nohria Award for Academic Leadership in Management Education.
MOU signed with Shanghai Institute of Foreign Trade, Shanghai China (now known as Shanghai University of International Business and Economics). MOU signed with Guangdong University of Foreign Studies, Guangzhou, China.
- 2012** XIME received the prestigious Madras Management Association Award for Managerial Excellence in Education Sector.
- 2013** XIME Kochi campus inaugurated. First Batch started on July 6th with an intake of 50 students.
Land acquired for XIME, Chennai.
- 2014** Twenty years of XIME's first PGDM batch. XIME receives the Global Business Accreditation from Accreditation Council for Business Schools and Programs (ACBSP), USA.
Two brilliant girl students of XIME – Jennie George and Jain Thomas – won AIMA's prestigious National Championship Award in Delhi after a grueling nation-wide battling with top teams.
- 2015** Foundation Stone laid for XIME's new Campus in Chennai.
The First Indian B-School Summit on October 9,10 Silver Jubilee Year Celebrations begin – October 16 Inauguration of XIME's incubation center on March 21.
- 2016** Chennai campus was inaugurated on 29th July 2016.
Prof. J Philip was felicitated with Suresh Ghai Memorial Award for Excellence in Management Education.
- 2017** Commenced first batch of XIME Chennai with an intake of 59 students.
XIME is ranked the 50th Best B-School in the country by NIRF Study, MHRD.

XIME Latest Rankings 2017

RANKING AGENCY	CATEGORY	RANK	Month & Year
Competition Success Review - GHRDC	All India - Private Sector	11	November 2017
Eduniversal, Paris 	All India	14	October 2016
Business India	All India	25	December 2016
Business Standard	All India	25	June 2017
MHRD, NIRF Govt of India 	All India	50	April 2017



Inauguration of New Academic Year 2017-2018 by Mr. Rajnarayan, Chief HR Officer, Titan Company

PGDM Programme

Two-year Post Graduate Diploma in Management

- Flagship programme of XIME.
- AICTE approved two-year, full-time, residential programme.
- Annual intake of 180 students at Bangalore and 120 students each at Kochi and Chennai.
- Trimester system.
- Foundation courses in management covered in the first year.
- Electives, core courses, environmental and integrative courses covered in the second year.
- SIP - Summer Internship Programme aimed at providing industrial experience to students.
- SUPA - Socially Useful and Productive Activity is a mandatory internship to help students understand management issues of NGOs and provides exposure for appreciation of social issues.

Highlights of the Curriculum

- Curriculum is reviewed and updated at regular intervals in consultation with industry leaders, alumni, students and faculty.
- Enables global outlook and promotes spirit of Entrepreneurship.
- Inculcates human values and societal orientation.
- Develops soft skills, leadership skills and written and oral communication skills.
- Compulsory exposure to a foreign language (German/French/Spanish/Chinese).
- 'On the Job' training through two-month industry internship.
- Students and single-earning parents covered under medical insurance.

Focus Areas

- Develop analytical, problem solving, and decision making capabilities.
- Inculcate a positive and ethical outlook in students.
- Emphasize on outbound training.
- Strengthening communication skills.
- Global orientation.

Curriculum

FIRST YEAR					
Term 1	Credit	Term 2	Credit	Term 3	Credit
Business, Government & Society	3	Cost & Management Accounting	3	Corporate Finance	3
Economics - I	3	Contemporary Business Environment	2	Contemporary Business Environment	2
Financial Accounting	3	Economics – II	3	Decision Information Systems	3
Organizational Behaviour - I	3	Marketing Management –I	3	Human Resources Management	3
Quantitative Techniques - I	3	Operations Management	3	Marketing Management II	3
Written Communication	3	Organizational Behaviour –II	3	Negotiation Skills/Time Management	2
Learning Circle	1	Presentation Skills	2	Research Methodology	2
		Quantitative Techniques – II	2	Socially Useful & Productive Activity	2
Total	19	Total	21	Total	20

Summer Project - Two months - 5 Credits

SECOND YEAR					
Term 1	Credit	Term 2	Credit	Term 3	Credit
International Business	3	Business Strategy	3	Cross Cultural Management	3
Business Law	2	Business Ethics	2	Environmental Issues	2
Entrepreneurship	3	Electives (3x4)	12	Leadership in Action	2
Electives (3x3)	9	Foreign Language	Non Credit	Electives (3x3)	9
Total	17	Total	17	Total	16

Total: 115 Credits

Duration of each class: 70 Minutes



Meritorious students awarded with scholarships, August 2017

Specializations

- Specializations in Marketing, Finance, Human Resource, Production & Operations and International Business and Business Analytics.
- Ten electives to be chosen from the specialization subject areas.
- Provision for major and minor specializations.
- Minimum five electives from a discipline to be chosen to qualify as a specialization.

Electives

Finance

- Advanced Costing
- Asset, Liability & Treasury Management
- Banking and Insurance
- Financial Services
- Merchant & Investment Banking
- Mergers & Acquisitions
- Risk Management
- Security Analysis & Portfolio Management
- Strategic Corporate Finance
- Taxation
- Venture Capital & Private Equity
- Fixed Income Securities

Human Resources

- Compensation Management
- Competency Based Management
- International perspectives in HR
- Industrial Relations
- Knowledge Management
- Organization Planning & Development
- Performance Management Systems
- Strategic HR
- Talent Acquisition and Retention
- Training and Development
- Corporate Social Metrics & Reporting

Electives

International Business

- Global Logistics & SCM
- International Banking
- International Business Negotiations
- International Finance
- International Marketing
- International Trade & Documentation

Marketing

- Advertising and Sales Promotion
- Business to Business
- Consumer Behavior
- Market Research
- Product & Brand Management
- Retailing
- Rural Marketing
- Sales and Distribution Management
- Services Marketing
- Strategic Marketing
- Marketing Metrics
- Customer Relationship Management
- Digital Marketing

Production & Operations

- Enterprise Resource Planning
- Lean and Six Sigma
- Materials Management
- Operations Management in Service Industry
- Production Planning & Control
- Project Management
- Strategic Operations Management
- Supply Chain Management
- Total Quality Management

Business Analytics

- Database Management, Data ware-housing and Business Intelligence
- Business Analytics using Excel/R
- Introduction to Big Data and Analytics
- Applications of Business Analytics in Finance, HRM, Marketing and Operations
- Advanced Statistics course
- Data Mining
- Cloud Computing, IOT and A.I



Ms. Sudha Murthy at XIME Bangalore Campus, February 2016



Students attending XIME International Research Conference, March 2017

Research at XIME

Research is an intellectual activity aimed at the discovery of new knowledge, revision of accepted theories or laws in the light of new facts and the application of such new or revised theories for the overall development of human society. With the extensive use of technological developments, researchers have witnessed significant changes in the process and methodology of research for the last two decades. So to remain competitive, researchers and professionals should be able to accept and adapt the emerging and modern tools in their respective area of research.

XIME Research Centre at Bangalore, provides guidance, assistance, infrastructure and academic support for research scholars with high degree of professional competence and commitment in upholding high ethical standards, in line with XIME's vision and mission of developing leaders for the management profession.

The primary aim of the Research Centre is to promote world standard research activities with an objective of nurturing competent and socially committed management thinkers along with publication of research articles, reports and books on various aspects of business management. It is envisaged that the resulting growth in intellectual capital will benefit the economy and society at national and global levels.

Doctoral Programme (PhD)

The University of Mysore granted Research Center status to XIME for conducting Ph.D programmes in the area of Business Management in 2015, following which the Ph.D programme was inaugurated on Jan 21st, 2016. The University of Mysore conducts Ph.D Entrance Examination for each academic year.

Selection of candidates will be based on academic records, work experience, if any, marks secured in Entrance Examination and interview conducted at XIME, Bangalore. At XIME, a limited number of positions as Teaching/Research Assistants are available for full time research scholars, who will receive a stipend of Rs. 25,000 per month.

Research scholars are expected to complete their research work leading to the award of Ph.D. degree within a period of three years.



Teaching Methodology

Eclectic Approach to Teaching

A variety of methods are used to teach students. Lecture sessions are supplemented with case studies, individual and team exercises, live projects, assignments, seminar presentations, business games, etc. Due emphasis is given to team assignments, team discussions and teamwork so as to make students good team leaders and team players.

Comprehensive Evaluation System

Performance in each course is evaluated separately. It is based on continuous and versatile system of periodic quizzes, class tests, mid-term test, home assignments, live projects, class participation and end-term written examination. As a general rule, the end-term examination is not given more than 40% weightage in deciding the grade of a course. The grading system is as follows:

Grade	A+	A	B+	B	C+	C	D+	D	F
Equivalent Points	8	7	6	5	4	3	2	1	0

Qualifying Requirements

A minimum standard in academic performance is required to qualify for the award of the Diploma. A minimum CGPA of 4.5 is required for promotion from first year to second year and a CGPA of 5 (B average) is required at the end of the second year for award of the Postgraduate Diploma in Management.

Attendance

Students are required to be on time for classes and regular in their attendance. 100 percent attendance in each course is expected of every student. Absence is permitted for reasons such as sickness, accidents, bereavements or officially assigned work. However, such absence in a course should not exceed 10 percent of the total attendance.

Admission Information

Eligibility

Bachelors' Degree

- Candidates applying for the Post Graduate Diploma in Management (PGDM) are required to have a Bachelor's Degree in any discipline from a recognized university with a minimum aggregate of 50% marks for all subjects taken together (45% for SC/ST candidates).
- Candidates who are appearing for their final year examination and are awaiting their results may also apply. However, they should have maintained an average of 50% marks in the degree course until then. They should be completing all their degree examinations before June 09, 2018. Such candidates are required to produce proof of passing the Degree examination with the minimum required marks of 50%, latest by September 10, 2018.
- Applicants who have un-cleared backlog papers in graduation, are not eligible to apply.

Entrance Test

An entrance test score of 75 percentile and above in any of the following Entrance Tests (75 percentage in GMAT)

- XAT – 2018
- CAT - 2017
- CMAT- 2018
- MAT - May 2017, September 2017, December 2017 & February 2018
- ATMA - May 2017, June 2017, July 2017, August 2017 & February 2018
- GMAT- 2016, 2017 and 2018 (score of 600 and above)

Only such tests in 2017-18 where results are declared latest by February 25th 2018 will be considered.

How to apply

- Download PGDM Programme Bulletin 2018 from www.xime.org.
- Read and understand the Programme Bulletin and its guidelines regarding admissions.
- Application shall be submitted only through online mode. XIME provides an interactive user interface for entering details in the application form; the platform ensures data security and auto-saving.
- Please click on the link Apply online for PGDM on the website www.xime.org.
- No need to send hardcopy of application form or any other documents to XIME while applying.
- Application Fee is Rs. 1250/- plus GST @ 18% for 'early applicants' (on or before 31st December 2017) and Rs.1500/- plus GST @ 18% for others.
- Last date of submission of application form along with the payment of application fee is 25th February 2018.
- Application fee shall be paid online by credit card/ debit card/net banking/mobile wallets
- Applicants will receive a system generated acknowledgment for the application submitted and payment of application fee. With this the application process is complete.



Convocation 2017

Criteria for judging suitability of candidates for admission to the PGDM Programme

- Academic record
- Scores in XAT/CAT/MAT/CMAT/GMAT/ATMA
- Performance in written examination (to test writing skills)
- Performance in Group Discussion
- Interview conducted by a panel of industry experts and XIME Faculty
- Work experience, Extra Curricular activities, other achievements etc

Centres for Group Discussion and Personal Interview (2018)

Bangalore

XIME
Electronics City, Phase II
Hosur Road, Bangalore - 560 100
080-28528597 / 98

Chennai

XIME
Plot No: CP 2A, SIPCOT Industrial
Park, Oragadam,
Near Royal Enfield Factory,
Kanchipuram District- 602105
044 67130400

Kochi

XIME
KINFRA Hi-Tech Park
Off. HMT Road,
Kalamassery,
HMT Post, Kochi -
683503 0484 - 2110200

Hyderabad

The Catholic Health Association
of India
157/6, Staff Road
Gunrock Enclave
Secunderabad - 500 009
040-27848293 / 27848457

Delhi

YMCA Tourist Hostel,
(Gate No 1), 1, Jai Singh Road.
Near Janatar Manatar
New Delhi -110 001
01143644047

Kolkata

St. Xavier's College
30, Park Street
Mother Tereasa Soroni
Kolkata - 700 016
033-22876035

Madurai

Venue to be notified

Pune

Indsearch (Law College Road
Campus) 85/1, Law College
Road, Pune - 411 004
020-25431972

The phone numbers given above are only to be used in case of difficulty in reaching the venue of GD/PI.
For all admission related queries, please contact XIME Bangalore, XIME Kochi or XIME Chennai.

Admission Information

Important Dates

Online applications begin	October 4, 2017
Last date for online submission of duly filled-in application form along with the payment of application fee	February 25, 2018
Dates for Group Discussion/Personal Interview at the 8 Centres (Exact dates will be intimated to short-listed candidates via E-mail only)	March 2018
Declaration of results (via email only)	First week of April 2018
Payment of two installments of fees (Amounts will be advised)	April 2018
PGDM Programme (2018 - 2020) Commences on:	June 11, 2018

IR group students of Batch 22 visiting Labour Dept. for interaction with the Dy. Chief Labour Officer



XIME CHEN



NAI CAMPUS





XIME Bangalore Campus

Bangalore Campus - The Pioneer

Bangalore is a fast-paced metropolitan city which is the center of India's high-tech industry, and thus, coined as the Silicon Valley of India. XIME Bangalore campus is situated in Electronics City, the Information Technology hub of Bangalore. XIME is in the vicinity of reputed companies such as General Electric, Hewlett Packard, Infosys, Siemens, Tata Consultancy Services, Wipro and Tata Power Solar. The presence of these companies helps the institute to enhance its industry-institution interaction.

XIME Bangalore which was established in 1991, has now grown into a top notch B-School of the country with students from almost all the states of India. The campus has a picturesque landscape spread over 4.3 acres. The carefully designed and beautifully built campus is equipped with high-tech infrastructure and modern facilities.

The campus has contemporary classrooms, computer labs, and a library, which has a wide range of intellectual materials from archives and books to magazines, newspapers, audio-video cassettes and CDs. The campus also has Executive Conference Hall for Management Development Programmes (MDPs). It has two beautiful Auditoria with seating capacities of 300 and 500.

XIME is one of the few management institutes outside the IIMs that offers a completely residential programme. Girls and boys have separate hostels, which are well-furnished, equipped with gym and have indoor-outdoor games. The mess provides them with good quality food, catering to the needs of culturally diversified students. In other words, it makes for a good home away from home.

XIME, also has tie-ups with foreign universities from China, France, Japan, Korea, Mexico, Netherlands, Poland, Russia and USA, where students get abundant opportunities to grow through the Student Exchange Programme.

The Kochi Campus -The Challenging Sibling



Kochi is the commercial capital of India's southwest coastal state, Kerala. It is also one of the leading ITES destination of India. XIME came up with its second campus in Kochi in 2015, which is located in the heart of the Hi-Tech Park in Kalamassery, just off the well-known HMT Road.

XIME's neighborhoods include the Cooperative Medical College of Kochi, the National University of Advanced Legal Studies, GAIL Regional Office and the much celebrated Start-up Village and KINFRA office. The best suited location of the campus aids in frequent industry interactions and visits.

The sparkling new campus has 1,14,000 sq. ft. area already built up with all modern facilities (identical to the Bangalore campus) has eight classrooms equipped with all the necessary teaching aids. The campus houses both boys and girls hostel; the meticulously planned Ladies' Hostel, 'Maria Hall', is located next to the teaching-cum-administration block of the Institute.



Well-equipped computer lab at XIME Kochi

Josh Talks at XIME Kochi, Aug 2017



XIME Kochi's accomplishments are evident from its student achievements (in inter B-school management fests) during the short span of four years of its existence. The campus has also pro-actively conducted various competitions, management development programmes and conferences.



Students participating in cultural event at
XIME Kochi

XIME Kochi students receiving the Madras Management Association Award



XIME Chennai - The New Entrant



In the center: Cardinal Mar Alencherry, Mr. R. Seshasayee & Mr. T. V. Antony

XIME Chennai Inaugural Ceremony

XIME entered Tamil Nadu with over two decades of high quality professional experience in Bangalore and a strong brand image. It is modeled on the basic tenets of XIME Bangalore and XIME Kochi covering AICTE approved PGDM programme with a high global orientation.

Anyone who passes through XIME Chennai Campus will note a beautiful façade patterned after Harvard Business School. The campus with a built-up area of nearly one lakh sq.ft. is complete with all that a B-School should have.

XIME Chennai is strategically situated at SIPCOT (State Industries Promotion Corporation of Tamil Nadu) Industrial Area in Oragadam near to Chennai which is the largest industrial and commercial center in South India and a major cultural, economic and education center. The City is known as “Detroit of India” for its automobile industry. The presence of about 20 fortune 500 companies and other reputed manufacturing giants in and around Oragadam provides XIME Chennai with most ideal location for a word class Business School. Our immediate neighbours are Renault Nissan and Royal Enfield and others close to our Campus include Apollo, Bosch, Daimler India Commercial vehicles, JCB, Maruti Suzuki, Komatsu, Toyota Tsusho, Mindarika, etc.



Inauguration of the First PGDM Batch of XIME Chennai, June 2017

Facilities across all three campuses

Academic Center

The Academic center at XIME has a good number of high tech classrooms; spacious library with good collection of books, journals and magazines; auditoria and executive conference halls for guest lectures and other important events.

- Classrooms with seating capacity ranging from 40 to 150; fully equipped with public address system and LCD projectors
- Library with excellent collection of books and journals
- Executive Conference Hall for Management Development Programmes (MDPs)
- Auditoria with excellent seating capacities
- Video conferencing facility for virtual classes and Webinars
- Students' Hostels
- Well equipped gymnasium and facilities for cricket, basket ball, volley ball, badminton, tennis, billiards and table tennis
- Students' lounge with entertainment facilities
- Canteen and dining rooms; coffee vending machines

Ladies' Hostels

The meticulously planned Ladies' Hostels in all three campuses are located right behind the main teaching-cum-administration block of the Institute. The hostel facilities include:

- Well-lit, spacious rooms with French windows
- All basic amenities including 24-hour hot water
- Internet facility (Wi-Fi enabled)
- Gym facility
- Facility for playing Badminton, Table Tennis, Billiards, Basketball etc.
- A common room with indoor games and entertainment facility

Men's Hostels

The spacious men's hostels across all the three locations provide:

- Well-lit, spacious rooms
- Attached washrooms
- All basic amenities including 24-hour hot water
- Internet facility (Wi-Fi enabled)
- A common room with indoor games/TV
- Tennis Court
- Facilities for games and gymnasium.

Resource Centres across all three campuses

Well Stocked Library

The library in each campus has a wide range of intellectual materials from archives and books to magazines, newspapers, audio-video cassettes and CDs. It is quite spacious, and has a peaceful environment for self-learning. The well-stocked central library has:

- Library Management System, managed by experienced staff, to facilitate easy search and location of books.
- Fully Wi-Fi enabled library allowing easy access to research material.
- Nearly 40,000 books between our Bangalore, Chennai and Kochi campuses.
- A wide range of intellectual material from archives and books to magazines, newspapers, audio-video cassettes and CDs.
- Excellent collection of books in management and allied subjects, magazines and journals - both national and international.
- Online databases - EBSCO, J-Gate and Proquest.
- Bound volumes of a number of national and international magazines/journals collected over years.
- Internet access, image scanning and CD/DVD recording of material in the audio-video reference section.
- Member of Delnet Network.
- Subscription to Harvard Business School cases for class room training.
- Subscription to the EMIS (Emerging Markets Information Services) financial database for research.

Computer Facilities

The Computing facilities in each campus include fully wired computer lab equipped with software for creating presentations, data analysis, word processing, image capture and modification, statistical analysis and multimedia activity. PCs are networked to multiple servers. Students have dedicated folder space in the server. The networked facilities include software development kits, RDBMS and centralized scanning and printing.

The Computer Centre is equipped with:

- Latest servers and PCs as nodes, connected on a Windows Server platform
- Fully wired and Wi-Fi enabled campus
- 100 MBPS internet connections in each campus
- Part of SAP's University Alliances Program
- Latest software packages
- Video Conferencing facility

The Faculty at XIME - Bangalore, Chennai & Kochi

GENERAL MANAGEMENT

Regular Faculty

Prof. J. Philip

M.A., B.L. ITPBA (Harvard B-School)
Former Director, IIM, Bangalore, Chairman, XIME

**Prof. C. P. Ravindranathan
IFS (Retd.)**

M.A., Former High Commissioner of India to
Australia

Dr. A. Anantharaman

B.Tech, MBA and AMP (Harvard B-School), Ph.D
(Columbia University)

Dr. S. Naseer Mohammed Jaffer

B.A., M.A., M.Phil., Ph.D.

Hon. Prof. M. P. Joseph IAS (Retd)

B.Sc., M.Sc. - HRM

Prof. S. Suryanarayanan

B.Tech., PGDM (IIM-A)

Mr. Platosen S

B.Tech, PGDM (XIME)

Visiting Faculty

Dr. R. Venkataraman

M.Sc., MCIM, MCILT, PGDBM (XLRI), Ph.D.

Dr. Gopala Pillai

LLB, MA, MSW, Ph.D, FIM(UK), FIPM, PEMC(LEADS)

Prof J P Sinha

MBA, Fellow - Advanced Leadership (Harvard)

HUMAN RESOURCES

Regular Faculty

Prof. J. Philip

M.A., B.L. ITPBA (Harvard B-School)

Prof. Manoj Varghese

B.Tech., PGDPM&IR (XLRI), Ph.D

Fr. Dr. George Sebastian

B.Sc, M.S, PGDM (XLRI), Ph.D

Dr. M. Nellaiappan

BBA, PGDSW, PGDBM, Ph.D

Prof. Joy Varghese

B.Sc, MSW, MBA (Ljubljana)

Prof. Raymond Arogyaswamy

B.Tech, PGDM

Dr. Sumathi Annamalai

BBM, MBA, M.Phil, Ph.D

Dr. Deepthi Shankar

M.A., Ph.D.

Dr. Arul Senthil Kumar

MBA, Ph.D

Ms. Ranjana Mary Varghese

B.Tech., MBA

Ms. Purnima Thampi

B. Tech., PGDM, MHRM, UGC-NET

Mr. A. S. Rajarajan

PGDBA (XIME)

Visiting Faculty

Mr. Sebi Chacko

PGDI, PGDPM & IR (XLRI) ALP (Insead) LE(Michigan)

Mr. Selvam George

B.Tech, ME, PGDPM & IR (XLRI)

Dr. Smitha Gupta

BA, MA (Psychology), Ph.D (IIT Bombay)

Prof. Jose Mattom

B.A., M.A. PGDPM&IR-XLRI

Mr. Prakash Philipose

MBA (FMS-Delhi)

Mr. D. T. Devare

M.A., MBA, ML

Ms. Padma Srinivas

B.Com, PGDBA

Mr. G. Hari

PGD PM & IR (XLRI)

FINANCE & ECONOMICS

Regular Faculty

Dr. Ravi Veeraraghavan

B.Com, FCMA, ACS, Ph.D

Dr. Naseer Mohammed Jaffer

M.A., M.Phil., Ph.D.

Dr. P. Amalanathan

M.Com, MBA, M.Ed., M.Phil., Ph.D.

Dr. Mercia Selva Malar

M.Com, M.Ed, PGDCA, Ph.D

Mr. T. J. Kuriakose

M.A., LL.B, MBA, CAIIB, ACIB (London)

Dr. A. John Thomas

PGDBA, MBA, Ph.D

Dr. Mani K.P

Ph.D ,M.A(Economics)

Dr. P Srinivasan

B.A., M.A., M.Phil. Ph.D.

Dr. Mary Metilda

M.A, MBA, M.Phil, Ph.D

Ms. Nisha Prakash

B.Tech, MBA, UGC-NET

Mr. Anil Kumar

BBM, MBA, UGC-NET

Ms. Lincy P T

B.Com, M.Com M.B.A

Ms. Sakeerthi S

BBA, MBA

Ms. Jaiphince Joseph

B.Com, M.Com

Visiting Faculty

Mr. K L S N Rao

B.Sc., CAIIB, MBA

Mr. Hemchand Jaichandran

M.A., MBA, M.Phil.

Ms. Shoba Anand

B.Sc., MS (Mass Communication), Dip. in Mgmt.

MARKETING MANAGEMENT

Regular Faculty

**Prof. C. P. Ravindranathan
IFS (Retd.)**

M.A., Former High Commissioner of India to
Australia

Prof. Sam Placid

B.Tech, PGDM (XLRI)

Dr. Selvam Jesiah

B.Com, MCM, Ph.D

Prof. S. Suryanarayanan

B.Tech., PGDM (IIM-A)

Dr. Meena Rani N.

B.Com., M.Com, Mphil., NET (Mgt) NET (Com),

MBA, Ph.D.

Dr. Joseph Mathew Cherukara

MBA, M.Phil, Ph.D

Mr. Shanmugam G

B.Tech, M.Tech, PGDM

Ms. Purnima Thampi

B.Tech., PGDM, MHRM, UGC-NET

Prof. C.N. Kshetragna

B.Com, MBA, M.Phil

Mr. Alok K.

B.E., PGDM

Mr. Anand Srinivasan

B-Pharm, PGPEM (IIM-B)

Ms. Sony Varghese

M.Sc., MBA

Mr. Jackson D' Silva

B.Sc., MCA

Ms. Garima Rathi

B.Tech, MBA

Visiting Faculty

Dr. S. Neelamegham

Ph D

Mr. L. Surendra

B.E., M.Tech., MBA

Mr. V. M. Cavale

BE., PGDBA (IIM-A)

Mr. B Sachidanand

BE (Mech), PGDBM (IIM-A)

The Faculty (Contd.)

SYSTEMS

Regular Faculty

Dr.M V S Peri Sastry

Ph.D (BITS Pilani)

Mr. Shanmugam G

BTech, M.Tech, PGDM

Mr. Anand Srinivasan

B-Pharm, PGPEM (IIM-B)

Mr. B. Radhakrishnan

BE, MBA (USA)

Mr. Jackson D' Silva

B.Sc., MCA

Ms. Dimmy Gonsalves

MCA

Visiting Faculty

Mr. S. Balasubramaniam

B.E. (Hons), M. Sc.(Hons)

PRODUCTION & OPERATIONS MANAGEMENT

Regular Faculty

Dr.M V S Peri Sastry

Ph.D (BITS Pilani)

Dr. Francy T.V.

M.Sc, M.Phil, Ph.D

Dr. M. Pachayappan

B.Tech, MBA, M.Phil, Ph.D

Mr. Anand Srinivasan

B-Pharm, PGPEM (IIM-B)

Mr. K.V. Varkey

Hons. Graduate (Electrical Engineering), M.Tech (IIT)

Mr. Ragesh T S

BE, MBA

Mr. U. Sreejith

BE, MBA

Mr. Puneet Kumar

BE, PGDM, MBA

Visiting Faculty

Prof. S. Chandrasekar

B.E., ME, Ph.D.

Mr. Kesava Peramallu

M.Sc (Tech), PGDP in SQC & OR

Mr. Ranjit Gupta

M.Tech, MBA, MS (Environ.)

Mr. Srinivasa Rao

M.Sc, M.Phil, PGOR

Mr. C. V. Gopalakrishnan

B.Sc., PGDM

INTERNATIONAL VISITING FACULTY

Dr. Kanti Srikantaiah

University of Maryland, College Park, USA

Prof. Ramakrishna Hindupur

Redlands University, L.A., USA

Prof. Gerald Groshek

Redlands University, L.A., USA

Prof. Armoogum Swamy

Negocia University, Paris, France

Prof. Mahesh Srinivasan

Akron University, L.A., USA

Prof. Harry Lei Huang

Guangdong University of Foreign Studies, China

Dr. Maria Kravchenko

State University, Moscow

Dr. Duncan C. McDougall

Plymouth State University, New Hampshire, USA

Dr. A. Anantharaman conducting a case study discussion for Batch 22 students, 2017



The Students

Student Development

XIME is a student-centered Institute. The campus is always alive with excitement. Enthusiasm fills the air as students experience the joy of learning. From Directors, Deans, professors, academic counselors to campus custodians, all aim to help students discover their true potential. At XIME, each student is special and each is supported to be successful. XIME attempts to stimulate all students and to help them with the necessary intellectual resources to become productive managers who can adeptly face the future corporate challenges.

Clubs

The Institute is committed to the all-round development of students. To facilitate holistic development students are encouraged to participate in different activities.

- X-Seed - Social club of XIME
- Hruday - HRclub
- Mark XIME - Marketing Club
- Finitive - FinanceClub
- X-OPS - OperationsClub
- Empresario—EntrepreneurshipClub
- Xoration - Public speakingClub
- President's Club - Academic Excellence

X - SEED

X-SEED is the social club of XIME which undertakes numerous social activities and helps in adding value to the society. The students through x-seed have organized walkathons, blood donation camps, cleanliness campaign and other social events.

Maria Philip Memorial Best Speaker Competition

This annual contest brings out the best ideas, the strongest thoughts and the deepest convictions in the students. The best speaker of the competition receives the Maria Philip Memorial Best Speaker Award.

Anshul Choudhary Memorial Music Competition

A music competition is conducted every year on the Independence Day in memory of Anshul Choudhary, a gifted musician who lost his life under tragic circumstances in 2002 while he was a student at XIME.

Industry Competitions hosted by XIME

XIME hosts competitions for different industry bodies such as media firms, corporates etc. Some of the events hosted in 2017 include Ingenious 2017 (Infosys annual B-school competition) and The Board Room Challenge by TheHindu.



XIME students in an Industrial dispute role-play event, August 2017

Winning Streak at XIME

Winning is a tradition at XIME. Every year XIME students actively participate in Management Fests organized by reputed B-Schools and professional associations. Some of the awards won in the recent years are:

- Regional Winners, First Runner-up and Second Runner-up at AIMA's 14th National Competition for Young India, 2017
- Winners - Cranium 2017, the Management Fest of CMS Business School, Jain University. Winning Categories include Best Entrepreneur, Marketing Event, CSR, HR Event, Operations Event, Business Quiz, Cultural Events and Overall Champions (First Runner-up)
- Winner- Calypso 2017, the Management Fest of PESIT Bangalore. Categories won include Best Manager Contest, Finance and HR events. XIME was declared Overall Champions
- Winner - Inflore 2017, the Management Fest of Rajagiri Center for Business Studies
- Winners - Chennai International Youth Fest 2017. Categories include Best Start-up Plan, Business JAM, Stress Interview, Business Debate and Hire-Me
- Winners - Strategy Game at Ettin, the Management Fest of NITTE, Udupi, 2017
- Winners - Talentime 34, the Management Fest of CUSAT, 2017. XIME team won the Marketing Event
- Overall Champions - XIME Kochi students won TIST De'NoVo 2017 held at the Department of Management Studies, TOC-H Institute of Science and Technology, 2017
- Overall Champions - Management Fest of St. Aloysius, Insignia 2016
- Winners - Madras Management Association- Best Manager Award, 2016
- Overall Champions of Yukti-2016, TSM, Madurai, 2016
- Overall Champions - Management Fest - Mt. Carmel College, Bangalore, 2016



Winners receiving awards from Ms.Kiran Bedi, Lt. Governor of Puducherry, at the Chennai International Youth Fest 2017



XIME Bangalore students won the top three awards at the regional round of AIMA's 14th National Competition for Young India, November 2017



XIME Bangalore students at The Board Room Challenge organized by The Hindu, August 2017

International Linkages

XIME has entered into Memoranda of Understanding (MOU) with a number of prestigious universities around the world to promote academic cooperation and cultural exchanges.

They include the following:

1. GDUFS – Guangdong University of Foreign Studies, Guangzhou, **China**
2. Shanghai University of International Business and Economics, **China**
3. Novancia Business School, Paris, **France**
4. Audencia Business School, **France**
5. Institut D' Administration Des Entreprises De Paris Sorbonne Graduate Business School, **France**
6. Nagoya University of Commerce and Business, **Japan**
7. Yonsei University, **Korea**
8. The Instituto Tecnológico Autónomo de México, ITAM, Mexico City, **Mexico**
9. Avans Hogeschool University of Applied Sciences, **Netherlands**
10. Kozminski University, **Poland**
11. RANEPA, Moscow **Russia**
12. SUM - State University of Management, Moscow, **Russia**
13. Houston Baptist University, Houston, Texas, **USA**
14. National University, CA, **USA**
15. Redlands University, LA, **USA**

Audencia Nantes School of Management, a highly rated B-School in France has been sending its students to XIME for attachment during terms. Avans Hogeschool, Netherlands pursued a Student Exchange program in January, 2015. XIME has hosted students and faculty groups from Institutes such as Houston Baptist University, University of Redlands (USA), La Salle University (USA), University of Milano-Bicocca (Italy), St. Thomas University (USA), ITAM University, Mexico and University of Akron (USA). In continuation of a tradition that has been established, XIME students attend classes at partner institutions abroad.

International Winter Placement & Summer Placement

About thirty students completed their Winter Educational Programme at Audencia, France in December 2016 - January 2017. The program included seminars on European Union as an Economic Community, Doing Business in Europe, International Business and such others by guest lecturers across Paris, Nantes and Normandy. A group of 30 students completed their winter internship at Audencia during January 2017. Another group of 30 students completed their Winter internship in Guangdong University of Foreign Studies, Guangzhou, China during December 2016. Keeping in view the mission of giving its students international exposure, XIME regularly sends its students abroad for international summer placements. This year three students completed their summer internships at the University of Redlands, CA, USA and two students in Nagoya University of Commerce and Business, Japan.



Association of BRICS Business Schools - ABBS



Association of BRICS Business Schools

XIME students benefit from the several activities consisting of students' meets and faculty exchanges within the framework of the Association of the BRICS Business Schools (ABBS) of which XIME is a founder member.

A 14 member XIME contingent participated in the 7th BRICS Students' Meet hosted by the State University of Management, Moscow during November 10-12, 2015. This also coincided with the Annual Conference of ABBS. In this conference, Prof. J. Philip was elected as the President of the Association. He took over the position from Prof. Vladimir Godin SUM, Moscow



Eighth BRICS Students Meet was held at XIME, Bangalore and Kochi during November 17-21, 2016. Sixty seven students and 16 faculty members from BRICS countries participated in this meet.



Distinguished Speakers



At XIME, students are exposed to lectures delivered by speakers from various spheres of the industry. Eminent industry figures discuss current issues and contemporary concepts relating to managerial competence such as is required to face the dynamic challenges of the future. Talks are arranged once every fortnight to give students an opportunity to keep abreast of current topics, industry-specific issues and the business environment. Here is a partial list of distinguished speakers who visited XIME:

Dr. Charan Singh

RBI Chair Professor of Economics - IIM Bangalore

Mr. Partha De Sarkar

CEO, Hinduja Global Services

Mr. Anadi Charan Sahu

General Manager - SIDBI

Mr. Pradeep Jayaraman

GM and Practice Head of Commercial Analytics - Maersk Gro

Mr. Anand Pillai

Managing Director - Leadership Matters Inc

Mr. R. Rajnarayan

Senior VP & Chief HR Officer, Titan Industries

Mr. Pankaj Dubey

MD & CEO - Polarix Eicher India Ltd

Mr. Aroon Raman

MD - Telos Investment & Technologies, Alumnus of Wharton Business School

Dr. Sandeep Krishnamurthy

Professor and Dean - University of Washington

Ms. Lakshmi Subramaniam

Analytics Head - TCS

Mr. Roy Kurian

Senior VP Marketing - India Yamaha Motors

Mr. Nirav Gandhi

A Google Ad words certified professional

Mr. Agny Ganesh

A social entrepreneur who secured the prestigious Gandhi Fellowship, a national leadership program

Mr. Malay Chatterjee

CMD - Kudremukh Iron Ore Company LTD

Mr. Anurag Agarwal

Managing Director - Natural Remedies

Mr. Krishnamurthy Shankar

Executive VP & Group Head of HR - Infosys

Mr. Ajay Kaul

Former CEO – Jubilant Foodworks Limited

Mr. Vasanth Kumar

Executive Director - Max Fashion India

Ms. Padma Kiran Rao

Director Human Resources - Societe Generale

Mr. Bijou Kurien

Director - LVMH Capital

Mr. Amitabh Jaipuria

President and CEO – Global Services, Qess Corp Ltd.

Mr. Satish Kumar Gupta

Managing Partner - Vertex CapSolutions LLP

Mr. B. Venkataramana

Group President - HR- Landmark International

Mr. Rajeev Vasudevan

MD - Ayurvaid

Mr. Manoj Mehrotra

President & CEO - Hikal Pharma

Mr. T. V. Narendran

MD - Tata Steel

Mr. V. K. Mathews

CMD - IBS Software LTD.

Mr. B. Santhanan

MD - St. Gobain

Mr. Rajeev Lochan

MD - The Hindu

Industry Interface



Associations and Partnerships

XIME collaborates with institutions and industry associations to enhance the quality of teaching. Some of them are:

- AIMS - Association of Indian Management Schools
- ABBS - Association of BRICS (Brazil, Russia, India, China and South Africa) Business Schools
- BMA - Bangalore Management Association
- IAABS - Indian Association of Autonomous Business Schools
- XAMI - Xavier Association of Management Institutes
- IAJBS - International Association of Jesuit Business Schools
- CII - Confederation of Indian Industry
- ISTD - Indian Society for Training and Development
- BIC - Bangalore International Centre
- GCNI - Global Compact Network India
- SHRM - Society for Human Resource Management
- NHRD - National Human Resource Development
- KIA - Karnataka Industries Association

In addition, XIME has Memoranda of Understanding on academic collaboration with 15 B-Schools abroad.

Annual Events

- XIMERA - Management Fest at Bangalore
- Quest - Management Fest at Kochi
- Walkathon by X-SEED club
- Alumni Meet
- Blood Donation Camp
- Cleanliness Campaign
- National Educational Day
- Maria Philip Inter B-School Debate Competition
- Childrens' Day Celebration and Award of Sujith Valsalan Memorial Scholarship

Seminars and Workshops, 2016-17

- TEDx at XIME Kochi
- Panel Discussion on the Union Budget
- Presentation and Negotiation skills
- Econometrics and Research
- Managing People on the Shop Floor
- Case Writing & Teaching Workshop
- First ever National B-Schools Summit
- Big Debate on HR
- Board Room Challenge, The Hindu
- International Conference on Management Education: Coping with the emerging trends in a globalised world

Industry Programmes



MDP on Effective Negotiation Skills conducted at XIME Bangalore, March 2017

Management Development Programmes

In addition to its management education programmes, the Institute offers a number of short-duration management development programmes (MDPs). Such programmes are offered in general management, functional areas and skill development. Some of the programmes offered include:

- Creativity in Organizations
- Effective Team building Skills
- Finance for non-Finance Executives
- Improving Managerial Effectiveness
- Interviewing Skills
- Knowledge Management Programme
- Management Faculty Development
- Case Method of Teaching
- Managing Management Schools
- Negotiation Skills
- Public Speaking and Conference Leading
- The First-Time Manager
- Time Management
- Training of Trainers

Organization Based Programmes

In addition to teaching and training, the Institute takes up consultancy projects for industries, small business organizations as well as government organizations. With its strong faculty base, the Institute is able to assure quality in its consultancy work. Institute fields competent faculty teams for such projects for specific organizations. Another organization-based activity of the Institute is the design and conduct of training and development programmes in general management, functional management areas as well as in skills development. These are designed to suit the specific needs of organizations.



MDP on People Analytics conducted at XIME Kochi, April 2017

Entrepreneurship Development Programmes

In giving full meaning to its name, where “E” is a part of XIME, it periodically offers three-week entrepreneurship development programmes. This initiative got further strengthened by a generous grant that XIME received earlier from Hewlett-Packard India. The grant made it easier for the Institute to offer EDP on a regular basis, meant for the benefit of young graduates, particularly from the marginalized sections of the society. In addition, this is also open to already existing young entrepreneurs or even for the successors for first generation small entrepreneurs. Its main modules are:

- Training for a Successful Entrepreneurship Journey
- Identification and Evaluation of a Business Opportunity
- Finance and Taxation Management for Business
- Marketing a Product or Service
- Workshop on Creating a Business Plan
- e - Enabling the Business

Incubation Centre

- The Institute has an active incubation center to accelerate start ups and to create a favourable entrepreneurial environment in the campus



XIME students on an international student exchange programme at Audencia, Paris 2017

Fee Structure

XIME, Bangalore

The Programme Fee: The programme fee of Rs 10,00,000, (covering Admission, Tuition, Library, Computer Centre, Establishment, Text Books, Programme Materials, Examinations, Diploma, Co- curricular Activities and Alumni Association Membership) is to be paid in eight installments as indicated below:

First Year : Rs. 5,00,000/-: Payable in four installments of Rs. 1,25,000/- each.

Second Year : Rs. 5,00,000/-: Payable in four installments of Rs. 1,25,000/- each.

Dates for payment of fees will be announced at the beginning of the academic year.

As in the past years, the students will have an international study tour. This will be organized within the framework of AICTE guidelines in the matter. The Study tour is expected to cost additionally Rs.1,50,000/-. If the actual cost is less, the difference will be refunded to the students and if the cost is more, the student concerned will have to bear the extra cost.

XIME, Kochi & Chennai

The Programme Fee: The programme fee of Rs. 7,50,000 (covering Admission, Tuition, Library, Computer Centre, Establishment, Text Books, Programme Materials, Examinations, Diploma, Co-curricular Activities and Alumni Association Membership) is to be paid in eight installments as indicated below:

First Year : Rs. 3,75,000/-: Payable in four installments of Rs. 93,750/- each.

Second Year : Rs. 3,75,000/-: Payable in four installments of Rs. 93,750/- each.

Dates for payment of fees will be announced at the beginning of the academic year.

Students of XIME - Kochi and Chennai, are encouraged to join the International Study Tour, if they so desire duly bearing the expenses.

Bangalore, Kochi & Chennai

Caution Deposit: A one-time caution Deposit of Rs. 25,000 is payable at the time of admission, which is refundable at the end of the programme, after deducting dues to XIME, if any.

Hostel Charges Payable: The Hostel Fees payable by each student will be approximately Rs. 7,750/- per month which includes lodging, boarding, electricity and water charges.

Students are required to stay in the hostels, unless exempted / excluded for any special reasons.

Laptop: It is necessary for every student to possess a laptop.

Note: Fees must be paid on time. Delayed payment will attract penalty.

Fees once paid will not be refunded even in the case of a student's failure / termination or withdrawal from the programme, after commencement of the programme

Refund Policy: XIME follows AICTE refund policy with respect to candidates withdrawing from the programme before commencement of the programme. Time required for processing refund request is 10-15 working days after receiving the signed hard copy of the prescribed refund request form from the candidate



XIME's Maria Philip Debate Competition - Inter B-School Event, 2017

Awards and Scholarships

Awards for the Talented

A number of awards have been instituted to encourage excellence in student performance throughout the course and in various functional areas.

These include:

1. Triune Company Gold Medal for the Best All Round Performer in the Outgoing PGDM Batch, Bangalore
2. George Thomas Kottukapally Memorial Gold Medal for the Best All-Round Performer in the outgoing PGDM Batch, Kochi
3. The Chairman's Gold Medal for the student scoring the highest CGPA in the Outgoing PGDM Batch
4. Archbishop Alphonsus Mathias award of Rs. 10,000 for Humanitarian Spirit and Service
5. Mphasis Excellence award of Rs.10,000 for the best outgoing HR Student
6. Dell Excellence award of Rs. 10,000 for the best outgoing Marketing Student
7. Finance Faculty award of Rs. 10,000 for the best outgoing Finance Student
8. XIME Alumni award of Rs. 10,000 for the best outgoing Operations Student
9. Institute's Gold Medal to the student who scores the highest CGPA in the First Year
10. Anshul Choudhary Memorial Award of Rs. 10,000 for the most musically talented student/s
11. Maria Philip Memorial Award of Rs. 10,000 to the Best Speaker of the Institute.
12. Sarosh J Ghandy's Scholarship Award of Rs. 1,00,000 to a meritorious student
13. Barrister M.K. Nambiar Memorial Scholarship of Rs. 1,00,000 to a meritorious student
14. Late Prof. J.D. Cherayil Memorial Scholarship Award of Rs. 1,00,000 to a meritorious student
15. Prof. J. Philip Scholarship Award of Rs. 1,00,000 to a meritorious student

In addition, the institute offers every year 10-15 merit-cum-means scholarships of 20% to 80% of the programme fee. During the current academic year full tuition fee waiver was given to nine students of Batch 23.

Placements

The Institute has an active students' placement programme. Through its Placement Cell, it provides direction and support to students who are eligible for placement. All through the years, it has succeeded in maintaining an excellent record. The institute vigorously follows a norm of 100% placement.

Placements Status of 2016-17

Details	XIME Bangalore	XIME Kochi
Highest CTC	Rs. 11.27 Lakhs pa	Rs. 8.8 Lakhs pa
Average CTC	Rs. 6.7 Lakhs pa	Rs. 6 Lakhs pa
Median CTC	Rs. 6.5 Lakhs pa	Rs. 6 Lakhs pa

Partial List of Recruiters 2016-2017

Accenture	Hyundai	Qess Corp
Alstom	ICICI Bank	Radio Indigo
ANZ	ICICI Prudential	Reliance Retail
ARCHON	ICICI Securities	Save the Children
Ayurvaid	Infinity Research	State Bank of India
Bajaj Finserv	Infosys	Somany Ceramics
CARE Ratings	JP Morgan Chase	Sonata Software
Century Link	KMPG	Step2Strategy
CPF India Pvt. Ltd.	Lennox	Tata Elxsi
CRISIL	Mahindra & Mahindra	Tata Motors
Deloitte	Mahindra Finance	Tavant Technologies
emids	Mercedes Benz	TCS
Employee Experts	Mindtree	Tech Mahindra
Envision Financial Systems	Mphasis	TVS
Federal Bank	Muthoot Finance	UST Global
Global Consumer Products	Oracle	VAID
HDFC	Orient Cement	V-Guard
Honeywell	PEGA Systems	Wildcraft
HSBC	People10 Technosoft	Wowsomeapp

THANKING OUR RECRUITERS

