

ELIGIBILITY

Bachelor's Degree or its equivalent in any discipline from a statutory university with at least 50% aggregate marks or equivalent CGPA in any discipline from a University recognized by Association of Indian University /AICTE Candidates appearing in the final year of their bachelor's degree are also eligible, provided they complete all formalities of their examination by 30th June 2016.

SELECTION PROCESS

Applicants seeking admission are required to have valid CAT / MAT score for the current session with minimum percentile criteria. Please refer to www.imsnoida.in/ selection criteria tab to check eligibility. On being eligible, the applicant will be called for a Group Discussion(GD), Personal Interview (PI)round followed by a screening round conducted by IIM Alumni. Selection process would be based on Test scores, Academic scores till date, performance at the GD+PI+ Screening round.

APPLICATION FORM

The Institute brochure and application from can be obtained by a cash payment of Rs.1200/- from the Noida campus or by post (Enclosing demand draft of Rs. 1200/- drawn in favour of "IMS NOIDA" payable at Delhi) to Institute of Management Studies, A-8B, Sector-62, Noida-201303 Download the form from www.imsnoida.com

The fee can be directly deposit in account of "IMS NOIDA"

Account No. "008580200000051" maintained with Yes Bank.

SUBMIT ADMISSION TEST SCORES

Candidates are required to produce the original CAT/MAT score card at the time of GD/PI.



Contact us





1800 103 9383 (Toll Free) 9911500000, +91 120 4798800-01





POST GRADUATE DIPLOMA IN MANAGEMENT* 2016-18

*EQUIVALENT TO MBA Approved by AIU (Association of Indian Universities)



- Ranked 18th in the Top B-School Delhi/NCR by The Week
- Ranked 'AAA'Top B-School in Delhi NCR by Career 360
- Ranked Top 10 B-School in Delhi-NCR by Business Management Chronicle
- Ranked "PREMIER" B-School in all India by The Education Post

Among Top B-School (Under Graduate)

- Ranked 9th in BBA course in India by India Today 2015
- Ranked 6th in BBA course in India by India Today 2014
- Ranked 4th in BBA course in India by India Today 2013

Shape the Next @ IMS Noida

You're at a career crossroads, ready to carve your future and choosing the right institution here plays an instrumental role in pursuing your goals. At IMS Noida you'll be inspired to learn the Next by a set of futuristic breed of brains to groom you market ready. To nurture your skills, abilities and perspectives with defined pedagogies resulting in a holistic development of you as an individual.

A lifelong hub with well placed alumni that turn you into a different candidate and forge professional and personal bonds that bring lifelong rewards. We strive to impart the Next in Management education here at IMS, NOIDA.

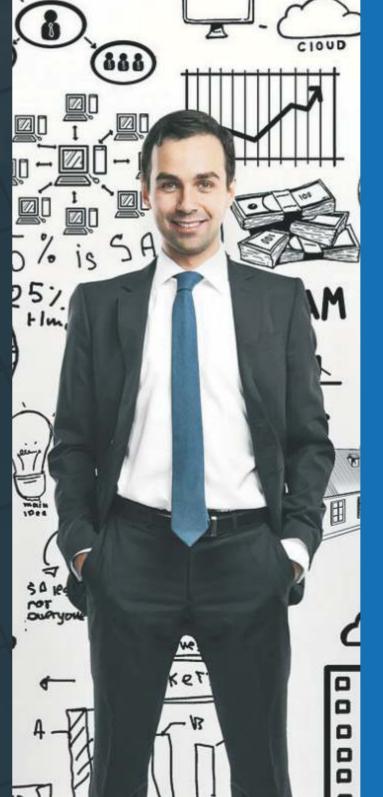
What makes us different?

At IMS, we constantly challenge the conventional approach with contemporary thought process and reorient to move ahead. With a comprehensive, cuttingedge curriculum, infrastructure, improved pedagogy and industry interface, IMS is focused to create visionaries for the Next!

A buzzing campus life with world class infra structural support & state of art facilities adds to the list of offerings IMS promises for the generation Next. The vibrant and diverse community of students and faculty coupled with academic excellence and opportunity dynamically combines to discover and succeed in today's global business scenario.

GLOBAL RECOGNITION WORLD CLASS EDUCATION INTERACTIVE METHODOLOGY INDUSTRY READY CURRICULUM STUDENT CENTRIC APPROACH VALUE ADDITION EXPERIENCED FACULTY PLACEMENT

The Economy is the framework within which growth happens, of the nation and the world. We have the program that puts you in that leadership role in developing plans with macro-economic impact. In effect we create high demand specialists who can take charge of a larger canvas with bigger impact.



INDUSTRY MENTORING INDUSTRY MENT





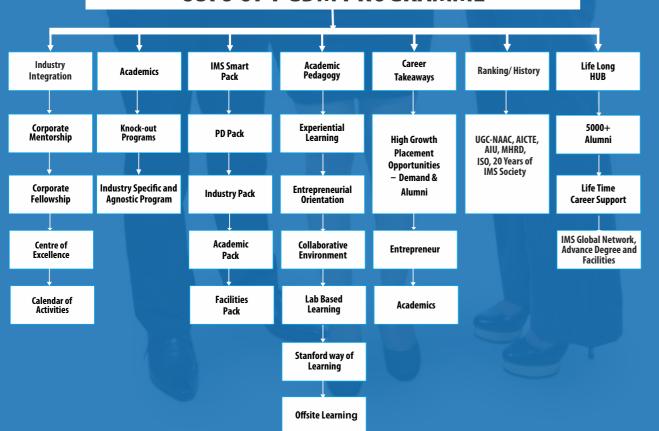




The IMS Management Education Programmes WITH THE NEXT EDGE



USPs OF PGDM PROGRAMME



IMS PGDM is approved by All India Council for Technical Education (AICTE), Ministry of HRD, Govt. of India. Accredited by All India Universities (AIU), the course is equivalent to MBA. It is a 2 year full time course.

COURSE STRUCTURE Fundamental Specialisation - HR/IT/Marketing/Finance

TRIMESTER 1	i3 Score	01 02	TRIMESTER 2
 Management Perspective Economics for Managers Accounting for Managers Quantitative Techniques-I (Business Mathematics) Business Communication Marketing Management-I Computer Application in Mgt. British Council Eng. Lang. Certification Fundamental Specialisation German Foreign Language-I 	H H 80 85 H 85 80		 Marketing Management II Cost and Management Accounting Organisational Behaviour Quantitative Techniques-II (Business Statistics) Business Environment Analysis Legal aspects of Business E-Business British Council Eng. Lang. Certification Fundamental Specialisation German Foreign Language-II

TRIMESTER 3

 Financial Management 	Н
Human Resource Management	Н
 Marketing Research 	85
 Operations Management 	Н
 Operations Research 	Н
 International Business 	Н
 Management Info System 	85
British Council Eng. Lang. Certification	



TRIMESTER

Cores + Knockout Specialization

•	Strategic Management	Н
•	Entrepreneurship Development	75
•	Soft Skills Workshop	90
•	Industry Specific and 5 Industry	
	Agnostic Specialization	85
•	Summer Internship Project Report	90
•	Viva Voce & Presentation of SIP	90
•	British Council Eng. Lang. Certification	

i3 Score

Н

90

75

H

80

80

TRIMESTER 5

• Fundamental Specialisation

3 Industry Specific and 5 Industry agnostic courses

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•	Supply Chain Management	80
•	Project Dissertation	90
•	Soft Skills Workshop (PD)	85

• Foreign Language

• British Council Eng. Lang. Certification





TRIMESTER 6

3 Industry Specific and 5 Industry agnostic courses

• Corporate Governance &	Н
Business Ethics	
• Project/Dissertation with Viva	90

Voce

• British Council Eng. Lang. Certification

FINANCE

Security Analysis & Portfolio Management
Corporate Restructuring, Mergers & Acquisitions
Working Capital Management
Financial Derivatives & Risk Management
Management of Financial Services
Project Planning & Financing
International Financial Management
Corporate Taxation for Business Decisions
Strategic Financial Management
International Finance & Reporting Standards (IFRS)
Investment Banking Credit
Risk management in Bank & Insurance Companies
Credit
Financial Statement Analysis & Reporting

HUMAN RESOURCES Industrial Relations & Labour Laws

Competency Mapping & Performance
Appraisal
Training & Development
Organisational Development & Change
Human Resource Planning: Recruitment
& Selection
Compensation Management & Rewards
System
Cross Culture & Diversity Management

Coaching & Mentoring
Psychometric Testing and Applications

Leadership & Team Building

MARKETING

Consumer Behaviour
Sales and Distribution Management
Product & Brand Management
Retail Management
Rural & Agri Marketing
International Marketing
Marketing Research
Integrated Marketing
Communication
Services Marketing
Digital & Social Media Marketing
CRM (1/2 credit)

KNOCKOUT SPECIALISATION

Part of the Next initiative, management education at IMS has just become even more coveted by introducing Knockout Specialization which is industry specific and industry agnostic. The knockout specialization are:

Industry Specific Specialization

- Industry Agnostic Specialization
- Media Communication
- Entrepreneurship

- BFS/Equity and Commodity
- Luxury Retail
- International Business

- Digital MarketingE-commerce
- Business Economics

^{*} Value Added Programmes - subject to a specific number of student enrollment.



Centres



Data Science

Data, at present is growing so fast that everything about how we perceive data is going to change radically in the next few years. Google, Facebook, Apple And Amazon are few corporations that have used Data Science to its best potential in its early years and have gained visibility in the process making Data Science a high sought after discipline today.

IMS Centre for Data Science is a platform for students & practitioners who have demonstrable skills in data analysis. The programme is offered by IMS Advance Sciences Faculty in association with top corporations from the field. These collaborations offer hard skills, course, Industry, consulting & training. As this is a high demand field, the seats are extremely limited.



E Commerce

Organisations have started modeling & remodeling their strategies considering the digital space as a platform for better attention. Seamless integration of business processes to foster holistic development of organizations through continuous flow of money, material and information is a growing need today,

The IMS Centre for E-Commerce Studies here aims to provide a platform to propagate academic programmes adhering to industry ready curricula; corporate training and consultancies for capability enhancement thereby creating Industry ready knowledge workforce. This centre is managed by faculties of IT and Management together. The centre's membership is open only to students who have majored in at least one of these areas and limited seats are on offer



Public Policy & Consumer Law

The Centre is established to develop research and educational programs in the areas of law governing and relating to consumer rights. The path breaking Centre, aims to carry out a vast variety of its socio-economically relevant activities and also propagate its benign objectives and methodologies.

The objectives of the centre are to act as an educational and scholarly bridge, connecting the aspirations of the consumer rights community and its activists with the worlds of academia, of economics, politics and business. A vibrant and economically superior India depends on a 'rights-aware' consumer, the very essence of this centre. This centre is managed by the faculties of Business Law and Management. The centre encourages as many students to participate and be a part of the policy awareness phenomena



Digital Marketing

The objective behind this Centre is to bring allied skills and competencies required to capture the huge opportunities emerging in field of digital marketing.

The world is rapidly shifting from analogue to digital and people are consuming digital content on a daily basis. Hence, to believe in achieving the best & aspiring the Next, new advances in technology and mechanisms are what one should aim for.

IMS Noida will provide the following programs under the umbrella of Digital marketing

- SEO (SEARCH ENGINE OPTIMIZATION)
- SEM (SEARCH ENGINE MARKETING)
- SOCIAL MEDIA MARKETING- FACEBOOK, G+, LINKEDIN, **TWITTER**
- EMAIL MARKETING
- MOBILE MARKETING
- BUDGETING AND IMPACT ANALYSIS

. This centre is managed by faculties of IT and Management together. The centre's membership is open only to students who have majored in at least one of these areas and have extremely limited seats on offer.



Entrepreneurship

IMS Centre for Entrepreneurship aims to provide a platform to democratize opportunities in India by making students entrepreneurial, creating and supporting startups as well as growth stage companies thus becoming a partner in progress to the nation's dream of becoming third largest economy.

The Centre endeavors to create a robust entrepreneurial ecosystem by imparting knowledge, skill and networking opportunities to all budding entrepreneurs through its on campus Entrepreneurship Cell (INCUBAY) run by IMS students and faculties. Apart from disseminating short term courses, diploma programs & workshops. The centre provides the students an opportunity to start their own ventures from the campus while pursuing their masters programme. Only a limited number of ventures may get funded depending upon the novelty and market relevance of the idea.



● ● ● Media Education Research and Training

(B) The Centre for Media Education Research and Training under ● SJMC aims to facilitate media oriented environment and to train the future journalist, communications personnel and their creative innovations. It will also promote the growth and involvement of an individual as a communication practitioner to educate and enlighten the community.

> It will create a pool of highly talented individuals ready to unveil new dimensions of marketing communications. Armed with innovative strategies and a comprehensive understanding of consumer behaviour

> these communication practitioners have the promise to bring about a Marcom revolution. The centre is managed by faculties of Marketing and Mass Communications and the seats are open to students who have specialised in Marketing as well as media communications.





The Corporate Resource Centre along with a strong and dedicated team of Faculty collaboratively work towards giving full assistance for career oriented placements. This gives the students confidence to start that very first job with a conviction of 'can do' attitude.

ADVERTISING & MEDIA

ABP Group Netwok 18 Balaji Telefilms Times of India Big 92.7 FM AmarUjala **Hindustan Times** Zee Networks News X

RETAIL

ITC Wills Ilfestyle Raymond Ltd Vibe Fashions Lacoste Madura Garments

IT/ITES

Nityo Infotech JARO Education Educomp Just Dial Infotech Enterprises Ltd. New Horizons India Ltd

BANKING & FINANCIAL SERVICES

Axis Bank ICICI Bank ICICI Securities Ltd. Bajaj Allianz Citi Bank **IDBI** Bank Kotak Mahindra Bank **Deutsche Bank HDFC Bank** Standard Charterd Bank Yes Bank **ICICI Prudential**

FMCG

Anmol Biscuits

Bikanerwala Foods Products (P) Ltd. Devyani International **Dairy Craft** Haldiram Pvt Ltd Hindustan Coca- Cola Beverages (P) Ltd. Mother Dairy Fruits & Vegetables Pvt Ltd **Paras Dairy VRS Foods**

E-COMMERCE

Snapdeal.com IndiaMart Yebhi.com Metoface.com Zovi.com Ouikr.com